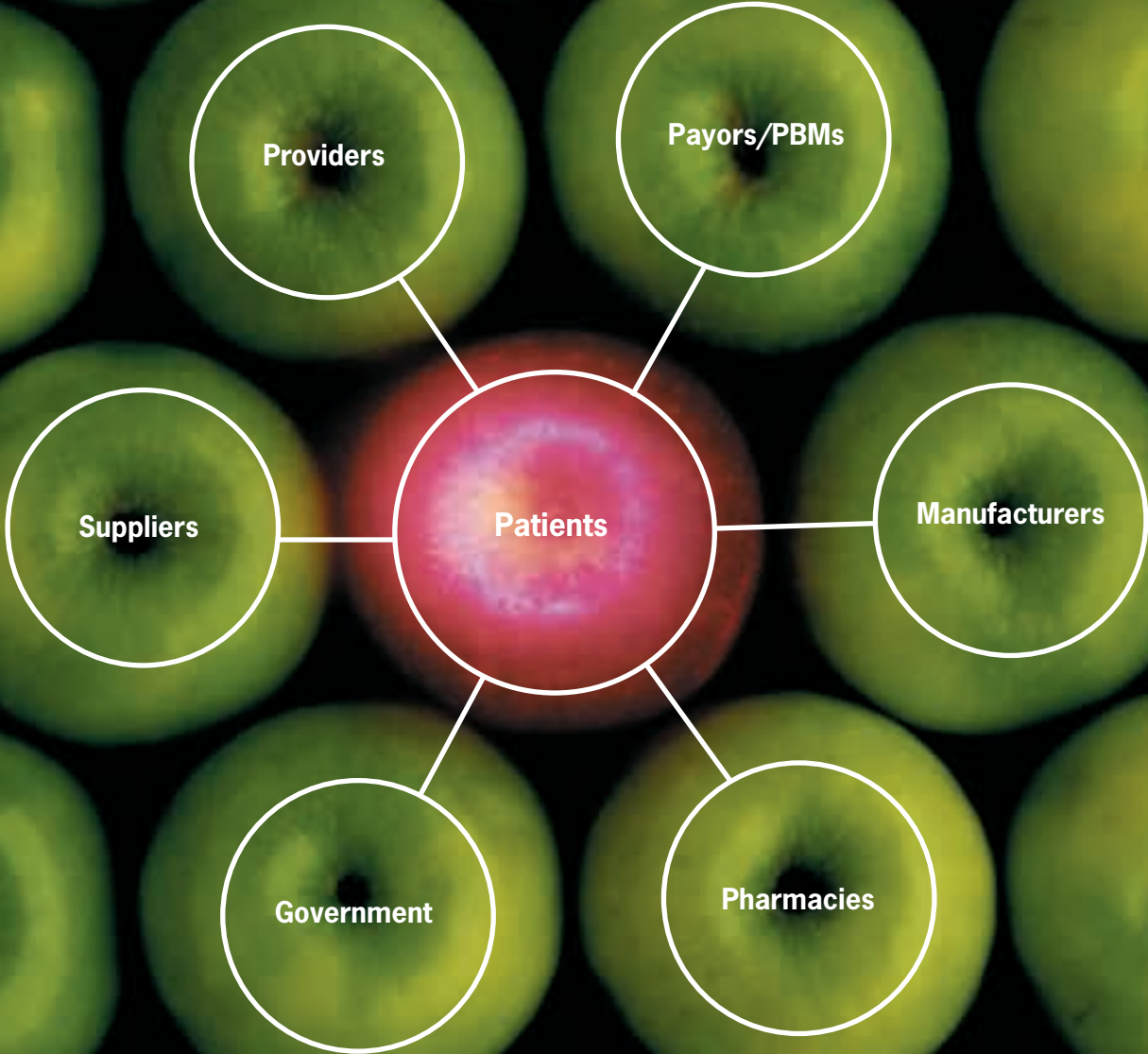


Make the System Healthier.



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MINTZ LEVIN

Health Law

Credentials

See the Big Picture.

The health industry is a complex system. What affects one sector also has an impact on others. Reimbursement is the lifeblood. Reduction in payments from governmental and commercial payors affects providers, suppliers, manufacturers and all others across the healthcare continuum.

Regulatory approval and accreditation is the heart of the system. For many, delay in licensure and other regulatory approvals can threaten financing and corporate viability. Accreditation of residency training programs is essential to the vitality of academic medical centers and teaching hospitals.

Restructuring is a fact of life in this dynamic system. Our clients are frequently involved in mergers, acquisitions, joint ventures and strategic affiliations to achieve and maintain viability and an effective position in the marketplace.

Mintz Levin's health law attorneys address these and many other critical issues facing the health industry. Because we work with all segments, we are well equipped to solve problems throughout the industry.

PRACTICE AREAS

Accreditation, Licensing and Certification
Antitrust
Clinical Trials, FDA and Research
Contracting
Fraud and Abuse
Government Investigations/Litigation
Healthcare Compliance/Regulatory Counseling
Healthcare Reform
Mergers, Acquisitions, Financings and Joint Ventures
Privacy and Security/HIPAA Compliance
Reimbursement
Tax-Exempt Organizations



Top Issues Our Clients Face

Government Investigations

Technology Integration

Corporate Governance

Pay-for-Performance

1mV

Reimbursement

Capital Access

1mV

Consolidation

Structuring Transactions

1mV

1mV

Minimize Operating Pain.

Health industry executives and governing boards have full leadership agendas that include complex operational issues such as:

- changes in payment systems and the move to a consumer-directed and pay-for-performance environment
- increasing focus on corporate governance, regulatory reform, Sarbanes-Oxley
- conflicting pressures of expansion, consolidation, right-sizing and new competition
- ever-changing governmental requirements
- the challenge of integrating electronic health records and other information technologies into day-to-day operations
- reimbursement pressures from governmental and commercial payors

That's why the leadership agenda in many health industry organizations involves Mintz Levin.

Ours is an A-team of lawyers and government relations professionals with a track record of making the system work. Many of our attorneys have served as in-house counsel or have held government positions while others are licensed healthcare professionals. Using diverse perspectives and skills, our attorneys help health industry clients to address and solve regulatory, business, financial, transactional and operational problems and challenges every day.

Stay Fiscally Fit.

Faced with inadequate reimbursement, aging facilities and patient demand for new technologies and treatments, many hospitals and other healthcare providers are hard-pressed to find enough capital to meet their communities' future healthcare needs. Moreover, funding sources for capital projects are changing. Funds from traditional sources (such as tax-exempt and taxable bonds, equity, debt financing, philanthropy and equipment leases) have dropped sharply. Despite these trends, capital is available—even to healthcare entities with challenging or distressed financial profiles.

Mintz Levin lawyers help health industry clients determine what is possible and create strategies to make it happen. For some, we structure joint ventures and strategic alliances with payors, management companies and providers. For emerging health industry companies, we help find venture capital and other private and institutional financing, and arrange corporate research and marketing partnerships, and technology and intellectual property licensing that leverage additional sources of available capital. Our clients rely on us to expand their business and the reach of the services they provide.

RECENT TRANSACTIONS

128 M&A Deals, totaling \$45.2 billion

117 VC Deals, totaling over \$1 billion

51 Strategic Collaborations, totaling \$1.6 billion

168 Other Financings, totaling \$7.9 billion

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PHARMACEUTICALS

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Voyager 
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